



Massachusetts Community & Banking Council

Small Business Lending Committee
April 11, 2019 Meeting



AGENDA

9:30am Welcome and updates

- Minutes of the Meeting of February 21, 2019

9:45am CDFIs in Massachusetts

10:45am Updates & Announcements

- Committee Working Groups

February 21th MCBC SBL Meeting

Main Street Employee Ownership Act of 2018 made employee-owned businesses eligible for SBA Section 7(a) loans for the first time.

- **Ili Spahiu**, Asst. District Director for Lender Relations, Massachusetts District Office
U.S. Small Business Administration
- **Josh Daly**, Southern Rhode Island Regional Director, RI SBDC at URI; also serves on the Board of Directors for the Cooperative Development Institute
- **David Hammer**, ICA Group – Employee Ownership Conversion
- **Micha Josephy** – Cooperative Fund of New England – Cooperative Financing



CDFIs in Massachusetts

MCBC is curious to hear from Community Development Financial Institutions (CDFIs) in Massachusetts and their partners.

- *How do CDFIs collectively organize across the state?*
- *What topics are of importance to the CDFI industry locally?*
- *How MCBC could better engage this sector of the small business and economic development ecosystem?*

CDFIs in Massachusetts

Athol Credit Union	Athol Credit Union	Athol, MA
Aura Mortgage Advisors	BlueHub Capital	Roxbury, MA
BCLF Ventures II, LLC		Roxbury, MA
BCLF Ventures, Inc. d/b/a Boston Community Venture Fund		Roxbury, MA
Boston Community Loan Fund		Roxbury, MA
Cape & Islands Community Development Inc.	Cape & Islands Community Development Inc.	Barnstable, MA
Common Capital, Inc.	Wayfinders	Springfield, MA
Community Development and Affordable Housing Fund, LLC		
Community Health Center Capital Fund, Inc.	Capital Link & The Massachusetts League of Community Health Centers	Boston, MA
Dorchester Bay Neighborhood Loan Funds	Dorchester Bay Economic Development Corporation	Dorchester, MA
Greylock Federal Credit Union	Greylock Federal Credit Union	Adams, MA
Housing Partnership Fund, Inc., The	Housing Partnership Fund, Inc., The	Boston, MA
Local Enterprise Assistance Fund -LEAF	Local Enterprise Assistance Fund -LEAF	Brookline, MA
Lowell Community Loan Fund	Lowell Community Loan Fund	Lowell, MA
Massachusetts Housing Investment Corporation	Massachusetts Housing Investment Corporation	Boston, MA
MHIC, LLC		Boston, MA
Neighborhood Housing Finance	Neighborhood Housing Finance	Quincy, MA
New Bedford Economic Development Council, Inc.	New Bedford Economic Development Council, Inc.	New Bedford, MA
New Hope Community Capital Inc.	New Hope Community Capital Inc.	Boston, MA
North Central Massachusetts Development Corporation	North Central Massachusetts Development Corporation	Fitchburg, MA
OneUnited Bank	OneUnited Bank	Boston, MA
Quaboag Valley Business Assistance Corporation	Quaboag Valley Business Assistance Corporation	Ware, MA
South Eastern Economic Development Corporation	South Eastern Economic Development Corporation	Taunton, MA
Springfield Neighborhood Housing Services, Inc.	Springfield Neighborhood Housing Services, Inc.	Springfield, MA
Worcester Community Housing Resources, Inc.	Worcester Community Housing Resources, Inc.	Worcester, MA
Workers Credit Union	Workers Credit Union	Fitchburg, MA
Cooperative Fund of New England	Cooperative Fund of New England	Waltham, MA



Updates & Announcements

- **MCBC Co-Chair Opening**

- MCBC's is looking for a committee co-chair to represent community organizations and CDFIs in the Commonwealth. Inquiries about the role and responsibility as well as the nomination process can be sent to Regan St. Pierre.

- **Dates for 2019 Meetings**

- **Announcements**

Dates for 2019 Meetings

Meeting Dates	Location
Thursday, January 17	Eastern Bank
Thursday, February 21	Eastern Bank
Thursday, April 11	Eastern Bank
Thursday, May 30 – Small Business Lending Forum	Eastern Bank
Thursday, July 18	Eastern Bank
Thursday, September 12	Eastern Bank
Thursday, October 24	Eastern Bank
Thursday, December 12	Eastern Bank

<https://conta.cc/2R3B4WJ>



Small Business Lending 2019 Committee Work

- Small Business Lending Report
 - Advisory Committee Volunteers - 1 additional community partner
- Strategic Procurement & Anchor Institutions
- Preserving Legacy Businesses with Cooperative Financing-
 - April through September
- Financing the Cannabis Industry – Racial Equity & Inclusion Lens
- Financing Legacy Businesses – Anti-Gentrification Lens

Announcements

[Semiannual Report on Banking Applications Activity: July 1–December 31, 2018](#)

This report provides information regarding the applications filed by banking organizations and reviewed by the Federal Reserve as of the most recent reporting period ending on June 30 and December 31 of each calendar year.

Table 2. Merger and acquisition proposals, dispositions and processing times of approved proposals, 2015–18 and 2017:H2 and 2018:H2

Mergers and acquisitions	2015	2016	2017	2018	2017:H2	2018:H2
Dispositions						
Approved	279	245	238	190	121	88
Withdrawn	21	28	15	10	9	4
<i>Percent M&A of total approved proposals</i>	23%	22%	23%	20%	23%	19%
Processing time (days)						
Average	71	59	65	57	62	52
Median	41	42	42	42	42	42

Announcements

[Semiannual Report on Banking Applications Activity:
July 1–December 31, 2018](#)

Table 3. Merger and acquisition approved proposals, volume and processing times by proposals that did not receive adverse public comments and those that received adverse public comments, 2015–18 and 2017:H2 and 2018:H2

Mergers and acquisitions	2015	2016	2017	2018	2017:H2	2018:H2
Proposals not receiving adverse public comments						
Approved	262	233	219	178	114	84
Processing time (days)						
Average	56	53	56	53	57	50
Median	41	41	42	41	42	42
Proposals receiving adverse public comments						
Approved	17	12	19	12	7	4
<i>Percent M&A receiving adverse public comments of total M&A proposals</i>	6%	5%	8%	6%	6%	5%
Processing time (days)						
Average	297	159	173	113	142	106
Median	211	162	164	112	143	96

Events

Tuesday the House Financial Services Committee held a hearing entitled: The Community Reinvestment Act: Assessing the Law's Impact on Discrimination and Redlining

<https://financialservices.house.gov/live/>

Witness List

- Mr. Jesse Van Tol, Chief Executive Officer, National Community Reinvestment Coalition (NCRC)
- Ms. Mehrsa Baradaran, Associate Dean for Strategic Initiatives & Robert Cotten Alston Chair in Corporate Law, University of Georgia School of Law
- Mr. Clint Odom, Senior Vice President Policy and Advocacy and Washington Bureau Executive Director, National Urban League
- Mr. Benson Doyle Mitchell, Jr. President and CEO, Industrial Bank, Representative of National Bankers Association
- Mr. Aaron Glantz, Senior Reporter, Reveal from The Center for Investigative Reporting
- Mr. Benson F. "Buzz" Roberts, President and CEO, National Association of Affordable Housing Lenders

Events

A Community Reinvestment Act for Community-Based Organizations Training Workshop – April 17, 2019, 8:30 AM to 12:30 PM, Boston, MA

The Federal Deposit Insurance Corporation, the Federal Home Loan Bank of Boston, the Federal Reserve Bank of Boston, and the Office of the Comptroller of the Currency invite you to participate in a Community Reinvestment Act (CRA) training workshop.

Designed for community-based organizations, this workshop will: review the purpose of the CRA and introduce key definitions; explain some of the technical requirements of the regulation; and discuss how community-based organizations can work with financial institutions to meet local community credit, banking, and community development needs.

Register (online only):

<https://www.regonline.com/registration/login.aspx?eventID=2554062&MethodId=0&EventsessionId=Registration>

Events

- **MCBC: Undesign the Redline Lunch & Learn**
 - April 23, 12-2pm, Boston Architectural College
- **From Welcoming to Belonging: Implicit Bias for Organizations**
 - May 15, 9:00am – 3:30pm, **Malia Lazu**, [The Urban Labs](#)
 - Identify what bias looks like in your organization and learn how to apply the belonging framework.
- **Creating Access and Opportunity for Minority-Owned Businesses and People of Color on Construction Projects**
 - May 29, 9:00am - 4:00pm, Urban Edge & MHIC



Events

- **Creating Access and Opportunity for Minority-Owned Businesses and People of Color on Construction Projects**
 - May 29, 9:00am - 4:00pm, Urban Edge & MHIC
- **MCBC Annual Meeting & Basic Banking 25th Anniversary**
 - June 24, TBD, Federal Reserve Bank of Boston
- **Mel King Institute 10th Annual Breakfast**
 - June 25, 8:30 - 11:30am, Boston Park Plaza